

North Texas Office  
Cell: 817-271-2683  
E-mail: skaylor@jbdavidson.com

South Texas Office  
Cell: 832-276-4029  
E-mail: marc@jbdavidson.com

**J.H. Davidson**  **& Associates, Inc.**  
Office: 918-369-6171 • Fax 918-369-6181 E-mail: jim@jbdavidson.com

---

“The intellectual property of a manufacturer’s rep is the *knowledge of* and the *relationship with* the customer – this is why reps create great success”

Bryan C. Shirley, CPMR Agency Sales Magazine, March, 2008

**\*TERRITORY REPRESENTED: OKLAHOMA, TEXAS, ARKANSAS & LOUISIANA**

***ABB POWER/KUHLMAN*** – TRANSFORMERS, RECLOSURES, SECTIONALIZERS, BREAKERS, CT’s, PT’s POWER TRANSFORMERS, CUTOUTS, FUSES, CAPACITORS, RELAYS, SWITCHGEAR

***ALPHA INDUSTRIAL POWER*** - SUBSTATION BATTERIES AND UPS SYSTEMS

***ARTECHE / COIL INNOVATIONS*** – ENCAPSULATED CORE REACTORS

***CLASSIC CONNECTORS*** – PRODUCTS FOR REPAIR AND RESTORE AUTOMATIC AND CRIMPED SPLICES FOR DISTRIBUTION AND TRANSMISSION.

***COMPOSITE TECHNOLOGY*** - HIGH STRENGTH, HIGH OPERATING TEMPERATURE, LOW LOSS TRANSMISSION CONDUCTOR; COMPOSITE CORE

***ELECTRICAL MATERIALS COMPANY*** – HIGH DENSITY POLYETHYLENE AND METAL SECONDARY PEDESTALS, U-GUARDS, FASTENING DEVICES, GUY GUARDS

***FURUKAWA OPGW*** – STATIC WIRE FIBER OPTIC CABLE

***GREENLEE TEXTRON*** – FAIRMONT TOOLS, HYDRAULIC DRILLS, TAMPS, WRENCHES, PUMPS, GREENLEE METERS, DRILL BITS. BATTERY OPERATED TOOLS

***INNER-TITE*** – METER LOCKING DEVICES, METER SEALS

***LED ROADWAY LIGHTING*** – FIXTURES WILL REPLACE HIGH PRESSURE SODIUM, MH, AND MERCURY VAPOR; MOST INNOVATIVE LONG LIFE FIXTURES IN THE INDUSTRY

***LEWIS MFG*** – PULLING GRIPS

***LOCWELD*** – TRANSMISSION LATTICE TOWERS, COMMUNICATIONS TOWERS, TUBULAR STEEL POLES UP TO 765 KV

***NATIONWIDE UTILITY POLES*** - WOOD DISTRIBUTION POLES, ALL CLASSES, ALSO LISTINGS FOR TRANSMISSION STRUCTURES MEETING AND EXCEEDING AWPA STANDARDS

***POWERLINE HARDWARE*** – DISTRIBUTION HARDWARE, PORCELAIN INSULATORS

***PUPI*** – FIBERGLASS CROSSARMS AND DEADEND ARMS - FORTY YEAR WARRANTY

***RAINBOW TECHNOLOGY*** – SPECIALISTS IN UTILITY CHEMICALS; FIRE ANT KILLER, SUN SCREEN FOR THE UTILITY INDUSTRY, POLE SETTING FOAM, BUG SPRAY FOR FR CLOTHING

***WH SALISBURY*** – SAFETY EQUIPMENT, LINE COVER UP, DEAD END INSULATORS, TEST DEVICES

***SCM-FLOW*** – WASTE CONTAINMENT FOR CATASTROPHIC FAILURES

***S.D.P. MANUFACTURING*** – MINI-DIGGER DERRICK; UNIT WILL TRAVEL THROUGH A 36” GATE AND SET A 50’ POLE, 44’ WORKING HEIGHT OUT OF THE INSULATED BUCKET; THREE STYLES TO CHOOSE FROM

***SEECO*** – TRANSMISSION AND SUBSTATION SWITCHES

***THERMOWELD*** - EXOTHERMIC WELDING FOR SUBSTATION GROUNDING

**\*NOT ALL MANUFACTURERS ARE REPRESENTED IN ALL TERRITORIES**

**WWW.JHDAVIDSON.COM**

## **Tulsa Office:**

**7707 East 111<sup>th</sup> St. Suite 102  
Tulsa, Oklahoma 74133  
918-369-6171**

**Jim Davidson**

**[jim@jhdavidson.com](mailto:jim@jhdavidson.com) cell: 918-633-7867**

**Judd Davidson**

**[judd@jhdavidson.com](mailto:judd@jhdavidson.com) cell: 918-607-2943**

**Tyler Davidson**

**[tyler@jhdavidson.com](mailto:tyler@jhdavidson.com) cell: 918-607-2944**

**Diane Brunner**

**[diane@jhdavidson.com](mailto:diane@jhdavidson.com) cell: 918-902-2291**

**Christy North**

**[christy@jhdavidson.com](mailto:christy@jhdavidson.com)**

### **Ft. Worth Texas Office**

**7649 Eagle Ridge Circle  
Ft. Worth, TX. 76179  
Contact: Steve Kaylor  
817-236-4664  
[skaylor@jhdavidson.com](mailto:skaylor@jhdavidson.com)  
cell: 817-271-2683**

### **Austin Offices**

**421 W. 3<sup>rd</sup> Street  
Austin, Texas 78701  
Contact: Tyler Davidson  
[tyler@jhdavidson.com](mailto:tyler@jhdavidson.com)  
cell: 918-607-2944**

### **Houston Texas Office**

**3619 Gramercy  
Houston, Texas 77025  
Contact: Marc Rosenberg  
713-668-0774  
[marc@jhdavidson.com](mailto:marc@jhdavidson.com)  
cell: 832-276-4029**

**4000 Ranch Road 620, #14  
Austin, Texas 78734  
Contact: Marc Rosenberg  
713-668-0774  
[marc@jhdavidson.com](mailto:marc@jhdavidson.com)  
cell: 832-276-4029**