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“The intellectual property of a manufacturer’s rep is the *knowledge of* and the *relationship with* the customer – this is why reps create great success”

Bryan C. Shirley, CPMR Agency Sales Magazine, March, 2008

***TERRITORY REPRESENTED: OKLAHOMA, TEXAS, ARKANSAS & LOUISIANA**

ABB POWER/KUHLMAN – TRANSFORMERS, RECLOSURES, SECTIONALIZERS, BREAKERS, CT’s, PT’s POWER TRANSFORMERS, CUTOUPS, FUSES, CAPACITORS, RELAYS, SWITCHGEAR

ARTECHE / COIL INNOVATIONS – DRY TYPE CORE REACTORS FOR SUBSTATION AND POWER PLANT APPLICATIONS

ATLAS ECO-POLES – ROUND STEEL DISTRIBUTION POLES; CLASS 1 TO CLASS 5

COMMSCOPE - COPPER CLAD STEEL AND ALUMINUM CONDUCTORS USED FOR SUBSTATION AND DISTRIBUTION GROUNDING IN PLACE OF SOLID COPPER

COMPOSITE TECHNOLOGY –HIGH STRENGTH, HIGH OPERATING TEMPERATURE, LOW LOSS TRANSMISSION CONDUCTOR; COMPOSITE CORE

ELECTRICAL MATERIALS COMPANY – HIGH DENSITY POLYETHYLENE AND METAL SECONDARY PEDESTALS, U-GUARDS, FASTENING DEVICES, GUY GUARDS, COIL WASHERS

GREENLEE TEXTRON – FAIRMONT TOOLS, HYDRAULIC DRILLS, TAMPERS, WRENCHES, PUMPS, GREENLEE METERS, DRILL BITS

INNER-TITE – METER LOCKING DEVICES, METER SEALS

LED ROADWAY LIGHTING – LED LIGHTING TO REPLACE HPS, MH, AND MERCURY VAPOR; MOST INNOVATIVE LONG LIFE FIXTURES IN THE UTILITY INDUSTRY

LEWIS MFG – PULLING GRIPS

LOCWELD – TRANSMISSION LATTICE TOWERS, COMMUNICATIONS TOWERS, TUBULAR STEEL POLES UP TO 765 KV

NATIONWIDE UTILITY POLES - WOOD DISTRIBUTION POLES, ALL CLASSES, ALSO LISTINGS FOR TRANSMISSION STRUCTURES MEETING AND EXCEEDING AWPA STANDARDS

POWERLINE HARDWARE – DISTRIBUTION HARDWARE, PORCELAIN INSULATORS

PUPI – FIBERGLASS BRACES, CROSSARMS AND DEADEND ARMS FOR DISTRIBUTION AND TRANSMISSION APPLICATIONS- FORTY YEAR WARRANTY

RAINBOW TECHNOLOGY – SPECIALISTS IN UTILITY CHEMICALS; FIRE ANT KILLER, SUN SCREEN FOR THE UTILITY INDUSTRY, POLE SETTING FOAM, BUG SPRAY FOR FR CLOTHING

RIPLEY PHOTOCONTROLS - PHOTOCONTROLS FOR OUTDOOR LIGHTING, CONTROLS FOR HAZARDOUS LOCATIONS

WH SALISBURY – SAFETY EQUIPMENT, LINE COVER UP, DEAD END INSULATORS, TEST DEVICES, ARC FLASH, PPE

S.D.P. MANUFACTURING – MINI-DIGGER DERRICK; UNIT WILL TRAVEL THROUGH A 36” GATE AND SET A 50’ POLE, 44’ WORKING HEIGHT OUT OF THE INSULATED BUCKET; FOUR MODULES TO CHOOSE FROM

SEECO – TRANSMISSION AND SUBSTATION SWITCHES

THERMOWELD - EXOTHERMIC WELDING FOR SUBSTATION GROUNDING

***NOT ALL MANUFACTURERS ARE REPRESENTED IN ALL TERRITORIES**

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