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“The intellectual property of a manufacturer’s rep is the *knowledge of* and the *relationship with* the customer – this is why reps create great success”

Bryan C. Shirley, CPMR Agency Sales Magazine, March, 2008

***TERRITORY REPRESENTED: OKLAHOMA, TEXAS, ARKANSAS & LOUISIANA**

ABB POWER/KUHLMAN – TRANSFORMERS, RECLOSURES, SECTIONALIZERS, BREAKERS, CT’s, PT’s POWER TRANSFORMERS, CUTOUTS, FUSES, CAPACITORS, RELAYS, SWITCHGEAR

ARTECHE / COIL INNOVATIONS – ENCAPSULATED CORE REACTORS

CLASSIC CONNECTORS – PRODUCTS FOR REPAIR AND RESTORE AUTOMATIC AND CRIMPED SPLICES FOR DISTRIBUTION AND TRANSMISSION.

COMPOSITE TECHNOLOGY - HIGH STRENGTH, HIGH OPERATING TEMPERATURE, LOW LOSS TRANSMISSION CONDUCTOR; COMPOSITE CORE

ELECTRICAL MATERIALS COMPANY – HIGH DENSITY POLYETHYLENE AND METAL SECONDARY PEDESTALS, U-GUARDS, FASTENING DEVICES, GUY GUARDS

GEA RENZMAN – POWER TRANSFORMER OIL CIRCULATION PUMPS

GREENLEE TEXTRON – FAIRMONT TOOLS, HYDRAULIC DRILLS, TAMPS, WRENCHES, PUMPS, GREENLEE METERS, DRILL BITS. BATTERY OPERATED TOOLS

INNER-TITE – METER LOCKING DEVICES, METER SEALS

LED ROADWAY LIGHTING – FIXTURES WILL REPLACE HIGH PRESSURE SODIUM, MH, AND MERCURY VAPOR; MOST INNOVATIVE LONG LIFE FIXTURES IN THE INDUSTRY

LEWIS MFG – PULLING GRIPS

LOCWELD – TRANSMISSION LATTICE TOWERS, COMMUNICATIONS TOWERS,
TUBULAR STEEL POLES UP TO 765 KV

NATIONWIDE UTILITY POLES - WOOD DISTRIBUTION POLES, ALL CLASSES,
ALSO LISTINGS FOR TRANSMISSION STRUCTURES MEETING
AND EXCEEDING AWPA STANDARDS

POWERLINE HARDWARE – DISTRIBUTION HARDWARE, PORCELAIN INSULATORS

PUPI – FIBERGLASS CROSSARMS AND DEADEND ARMS - FORTY YEAR WARRANTY

RAINBOW TECHNOLOGY – SPECIALISTS IN UTILITY CHEMICALS; FIRE ANT
KILLER, SUN SCREEN FOR THE UTILITY INDUSTRY, POLE
SETTING FOAM, BUG SPRAY FOR FR CLOTHING

WH SALISBURY – SAFETY EQUIPMENT, LINE COVER UP, DEAD END INSULATORS,
TEST DEVICES

S.D.P. MANUFACTURING – MINI-DIGGER DERRICK; UNIT WILL TRAVEL THROUGH A
36’ GATE AND SET A 50’ POLE, 44’ WORKING HEIGHT OUT OF THE
INSULATED BUCKET; THREE STYLES TO CHOOSE FROM

SEECO – TRANSMISSION AND SUBSTATION SWITCHES

SUZHOU FURUKAWA POWER OPTIC CABLE - OPGW

THERMOWELD - EXOTHERMIC WELDING FOR SUBSTATION GROUNDING

***NOT ALL MANUFACTURERS ARE REPRESENTED IN ALL TERRITORIES**

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